

▶ cover story

JP

Written by: **Dave Danielson**
Photos by: **URSPECIAL**

ROGERS HEALY

SPIRIT OF SERVICE

WE'RE ALL CALLED TO TAKE DIFFERENT PATHS IN OUR LIVES. IN MANY CASES, WE MAY TAKE SEVERAL PATHS DURING OUR TIME HERE.

JP FINDLEY IS A PRIME EXAMPLE OF THAT.

As a REALTOR® with Rogers Healy and Associates, he makes a powerful difference for people. But JP was used to that. It turned out that real estate has been another step in a life dedicated to helping others.

A LIFE OF GIVING

As JP came of age, he attended Abilene Christian University, where he earned his degree in ministry. From there, he went on and earned an advanced degree from SMU and became a licensed mediator.

“After my schooling was done, I served as a Worship Pastor for ten years. I also was a Bible Teacher and an Administrator with Trinity Christian Academy,” JP says. “Overall, I served in ministry for 20 years and worked multiple jobs to make ends meet.”

In time, JP’s marriage came to an end.

“When my marriage ended...I was devastated, fearful, and uncertain about what the future would hold. My trust and dependence on the Lord, coupled with the love of my children and support of my closest friends, were the only things that carried me through that difficult season,” JP explains. “I was thinking about doing full-time mediation, but I had friends in real estate, and they felt I would do well in that industry.”

FORWARD IN FAITH

While it was a low point in JP’s life, he moved forward in faith.

“It was definitely a challenging season in my life, and I was praying daily about what the Lord had in store for my future. In faith, I started taking real estate classes...having no idea what I was really doing,” JP says. “I then met with this larger-than-life broker named Rogers Healy, still completely uncertain of where my life was headed. He knew I was a broken man and took the time to listen and talk with me. I could tell that he truly cared and wanted to hear my story. After an hour of crying in his office and sharing our testimonies with one another, he encouraged me to go home, grab my laptop, and invited me to start working that afternoon. In a moment, I had a peace in my heart that the Lord had guided me to RHA.”

It didn’t take long for JP to gain traction based on his experience and genuine caring nature.

“As I started at Rogers Healy, my connections via ministry, coaching, and teaching helped me with contacts across the DFW area,” JP says. “I think some people empathized with my situation and wanted to be a blessing in my life. A lot of people connected with me pretty quickly and things took off from there.”

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I TRULY BELIEVE THAT PEOPLE DESERVE THAT LEVEL OF CARE AND ATTENTION FROM THEIR REALTOR — NO MATTER IF THEY ARE SEARCHING FOR A MOBILE HOME IN THE COUNTRY OR A FOUR MILLION DOLLAR ESTATE IN THE PARK CITIES. MY GOAL IS TO DO EVERYTHING POSSIBLE TO MAKE EACH OF MY CLIENTS FEEL LIKE THEY ARE MY HIGHEST PRIORITY.

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BUILDING FORWARD

Through time, JP has continued to build forward with a spirit of selfless service and gratitude.

“The Lord has been very kind and generous to me. Without His unwavering presence and guidance in my life, I simply would not be where I am today,” he explains.

“I knew I was starting kind of late in my career and so I really needed to hustle and grind more. I never want to be complacent in the direction the Lord has called me to. I really appreciate that Rogers saw the potential in me. And of course, it means so much to have the trust of my clients and to be able to enjoy a great rapport with them.”

That drive to serve has led to rewarding results all the way around. Last year, JP recorded an astonishing \$35 million in sales volume, and he’s been ranked as the top producing agent at Rogers Healy over the past three years. In the process, he’s approaching \$120 million in sales.

One of the most fulfilling parts of JP’s work is the team he feels lucky to work with as part of the JP Findley Group, including Angela Weedon, Tracy Graham, and Sarah Mayo.

“They are all top-notch people who really understand customer service and have all the core values that are important,” JP says.

FAITH-AND-FAMILY FOUNDATION

Family is at the heart of life for JP. He treasures time with his wife, Michelle Emanuelli, and children—Andre, Camden, Greyson, Analyn, and Kinsler.

“My children, wife, family, and God are the most important things in life to me,” JP says with a smile.

Away from work, JP enjoys time outside.

“I love being in God’s creation, so any time I can be up in the mountains, I’m happy,” he says. “Some favorite spots include Colorado, Montana, and Wyoming.”

Giving back to the community is central to life for JP and his family, as well.

“My wife works in the Head Start program in her school, so we always try to purchase Christmas gifts for them. That has been an important ministry for us,” JP points out. “Since she has 20 new students every year, some who come from challenging situations, we hopefully can reach out to them throughout the year.”

Those who have the chance to get to know JP appreciate his open, ongoing communication.

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The JP Findley Group:
JP, Angela Weedon,
Sarah Mayo, and
Tracy Graham



Your Park Cities Team



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“Purchasing a home can be one of the most stressful and intimidating experiences an individual or family can go through. My job is to bring peace and clarity to the home-buying process by providing the highest level of customer service possible. Integrity, consistent communication, and a relentless work ethic are attributes that are so hard to find in this day and age, but we all recognize and appreciate those traits when we receive them,” JP says. “I truly believe that people deserve that level of care and attention from their realtor — no matter if they are searching for a mobile home in the country or a four million dollar estate in the Park Cities. My goal is to do everything possible to make each of my clients feel like they are my highest priority.”

Congratulations to JP Findley who, day-by-day, truly exemplifies the spirit of service.

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KIND AND GENEROUS
TO ME. WITHOUT HIS
UNWAVERING PRESENCE
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(214) 373-SOLD (7653)
www.AlamoTitleofTexas.com
8115 Preston Road, Suite 100E
Dallas, TX 75225